



# Critical Trends & HR Strategies to Boost Talent Acquisition, Retention & DEI



# Greetings!



Paul Burani



**TECH** Vice President,  
**ELEVATOR** Enterprise  
A Stride Company

- 20+ years: digital transformation triggering unprecedented change across industries
- Founder & managing partner of digital media agencies
- Google global automotive partnerships:
  - General Motors, Fiat Chrysler
  - Industry strategy & development
- Progressive workforce transformation:
  - Udacity: Public sector partnerships
  - Catalyte: Talent development models
- *Mission: Building modern workforce models to connect talented individuals to innovative employers*



<https://www.linkedin.com/in/pburani/>

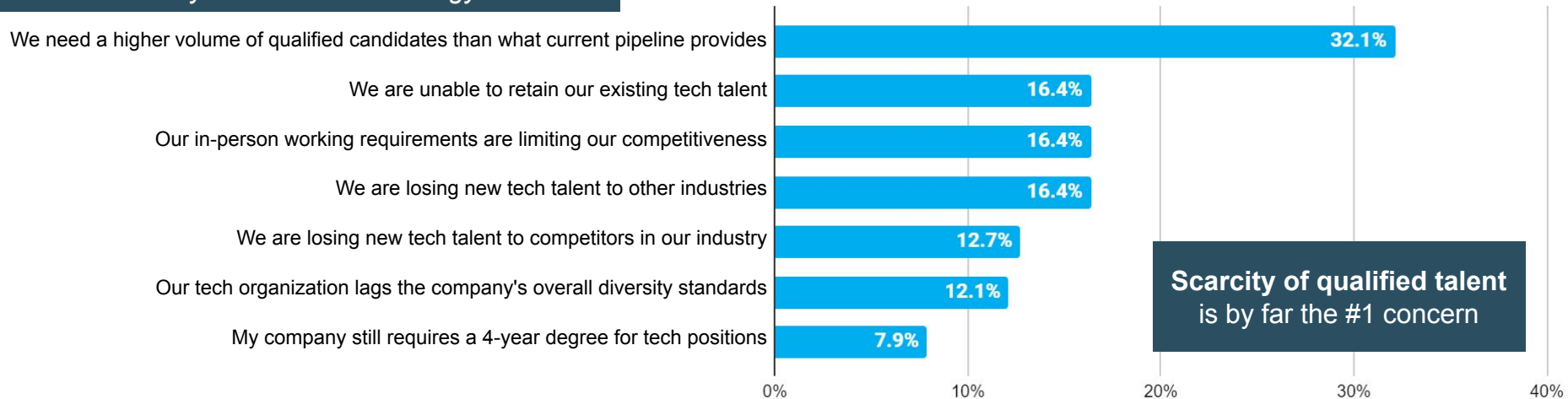
# Learning Takeaways



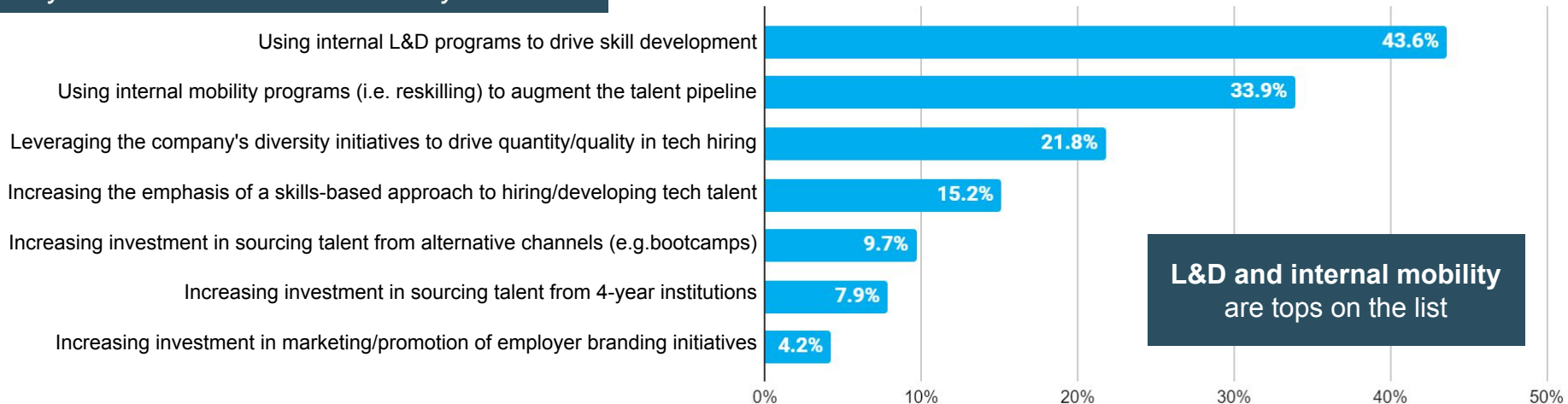
1. Two new cost-effective strategies and methodologies for augmenting & diversifying tech talent pools.
2. How to enrich technology teams internally with a focus on retention, learning and development and DEI.
3. Methods to audit your current technology talent and identify gaps.

# Survey Results

*What are some of the biggest challenges you face in your tech talent strategy?*



*What tactics are you considering, to prepare your tech teams for 2023 and beyond?*



# Critical Trends in 2023 and Beyond

1

Easing of degree requirements

4

Talent shifting away from Big Tech

2

DEI adding tailwinds to innovation

5

Internal mobility driving employee retention

3

Growing pressure on the hiring pullback



# Easing of degree requirements

# Easing of Degree Requirements

◆ WSJ NEWS EXCLUSIVE | U.S.

## Americans Are Losing Faith in College Education, WSJ-NORC Poll Finds

Confidence in value of a degree plummeted among women and senior citizens during pandemic



**56%**

of Americans now say a four-year college degree isn't worth the cost.

The total value of all American student debt is equal to

**8%** of GDP

# Easing of Degree Requirements

◆ WSJ NEWS EXCLUSIVE | U.S.

## Americans Are Losing Faith in College Education, WSJ-NORC Poll Finds

Confidence in value of a degree plummeted among women and senior citizens during pandemic



### States opting out of degree requirements:

- Maryland
- Colorado
- Utah
- Pennsylvania
- New Jersey

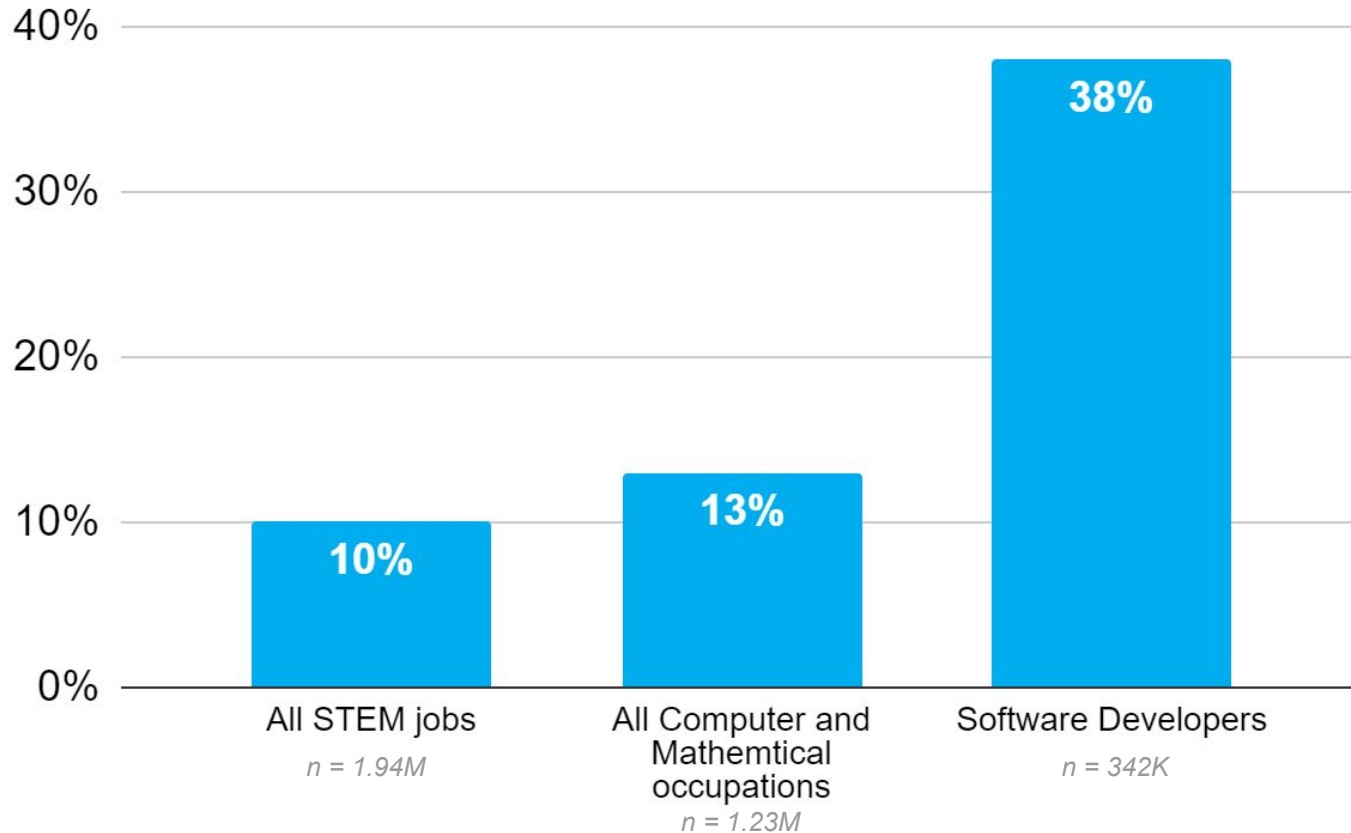
### Companies opting out of degree requirements:

- Google
- IBM
- Bank of America



# Easing of Degree Requirements

*% change in job postings listing HS/GED as minimum education, Q1-2023 vs. Q1-2022*





*Relaxing degree requirements  
will lower barriers to growth.*



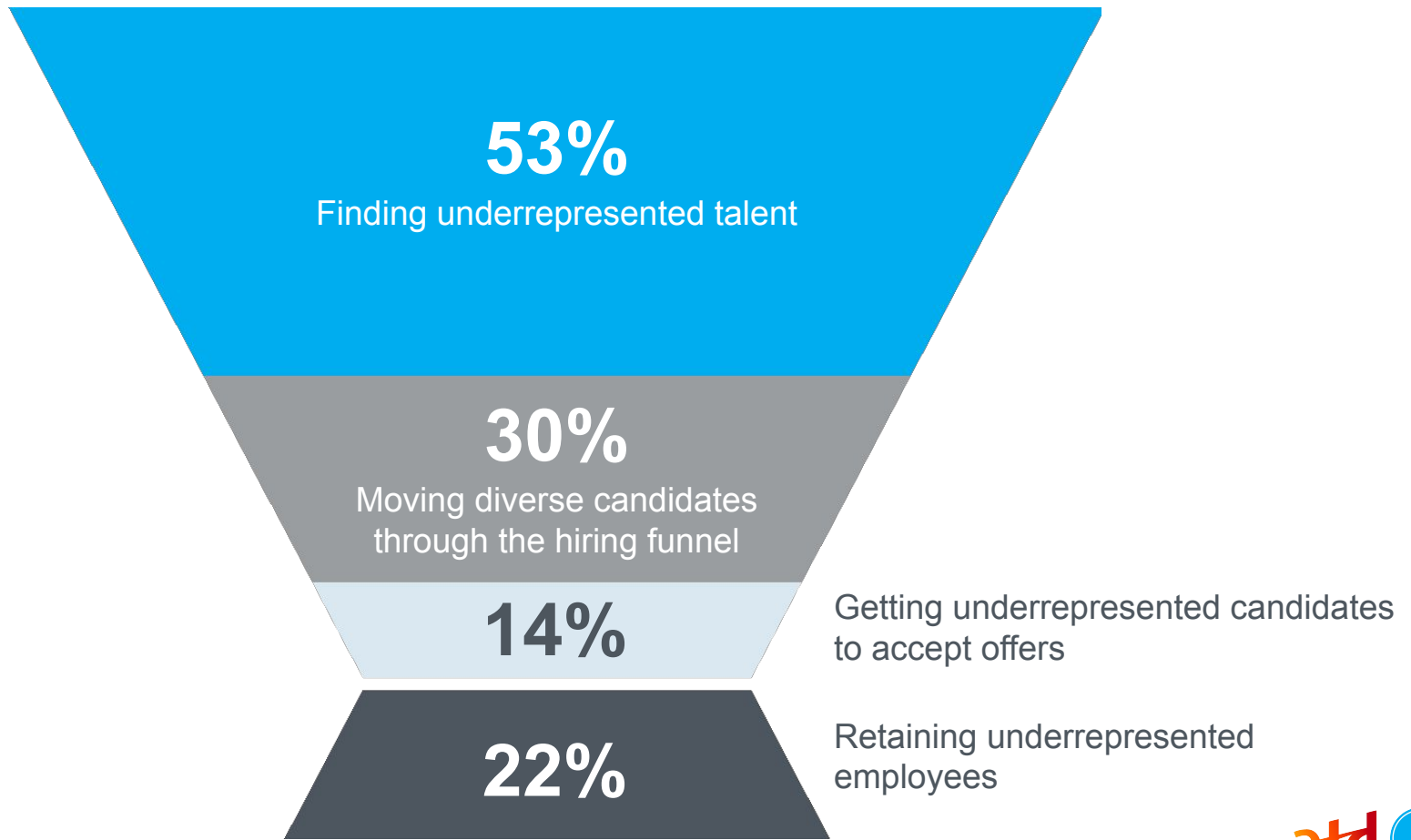
The background is a vibrant blue with various geometric shapes and lines in lighter and darker shades of blue. On the left side, there is a large, white question mark. The text is positioned to the right of the question mark.

# DEI adding tailwinds to innovation



# DEI Adding Tailwinds to Innovation

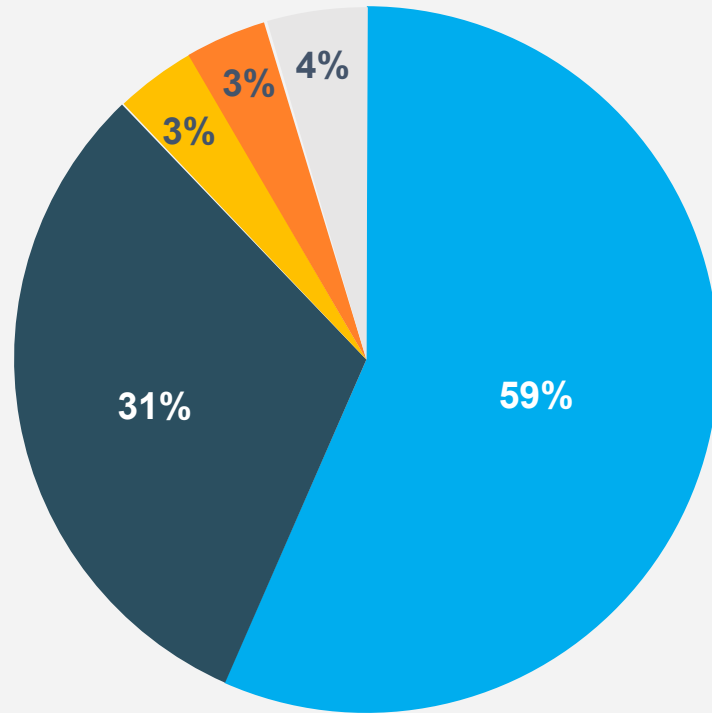
*Share of talent leaders citing as biggest barrier to diversity*








# DEI Adding Tailwinds to Innovation



# DEI Adding Tailwinds to Innovation



*Share of talent leaders citing populations of focus for DEI*

	Gender & racial diversity + other groups *
	Both gender & racial diversity
	Racial diversity only
	Gender diversity only
	Other

*\* Age, LGBTQ, veteran status, etc.*



*DEI programs will embrace increasingly larger populations.*





# Growing pressure on the hiring pullback





# Growing Pressure on the Hiring Pullback

**npr** **wnyc** SIGN IN NPR SHOP DONATE

NEWS CULTURE MUSIC PODCASTS & SHOWS SEARCH

TECHNOLOGY

## Google is cutting 12,000 jobs, adding to a series of Big Tech layoffs in January

Updated January 20, 2023 · 8:01AM ET  
By Mary Yang

**CNN BUSINESS** Audio Live TV Log In

## Accenture slashes 19,000 jobs worldwide

By Anna Cooban, CNN  
Updated 11:24 AM EDT, Thu March 23, 2023

London (CNN) — Accenture plans to slash 19,000 jobs worldwide as it attempts to cut costs amid a gloomy economic picture.

The Irish-American professional services company said in a Thursday filing that it would spend \$1.2 billion in severance to cut 2.5% of its workforce over the next 18 months, and another \$300 million to consolidate its office space.

**REUTERS** World Business Markets Legal More

Technology

2 minute read · February 22, 2023 12:00 PM EST · Last Updated 2 months ago

## Meta preparing for fresh round of job cuts - Washington Post

Reuters



**CNBC** WATCH LIVE

MEDIA

## Disney begins second, larger round of layoffs, bringing total to 4,000 jobs cut

PUBLISHED MON, APR 24 2023 · 9:05 AM EDT  
UPDATED MON, APR 24 2023 · 11:53 AM EDT

Lillian Rizzo @LILLIANNNN Alex Sherman @SHERMAN4949 WATCH LIVE

### KEY POINTS

- Disney is beginning its second round of layoffs Monday. Following this round, 4,000 people will have been laid off from the company.
- A third round is expected to start before the beginning of the summer, Disney officials said.
- Disney plans to reduce its workforce by 7,000 jobs as part of a larger reorganization that will see the company cut \$5.5 billion in costs.

... would be among back-of...  
8,000 employees globally,  
change Commission that it  
[its] operations and transf  
costs."  
graded its revenue growth  
from its previous estimate

**REUTERS** WATCH LIVE

## Salesforce to cut staff by 10% in latest tech layoffs

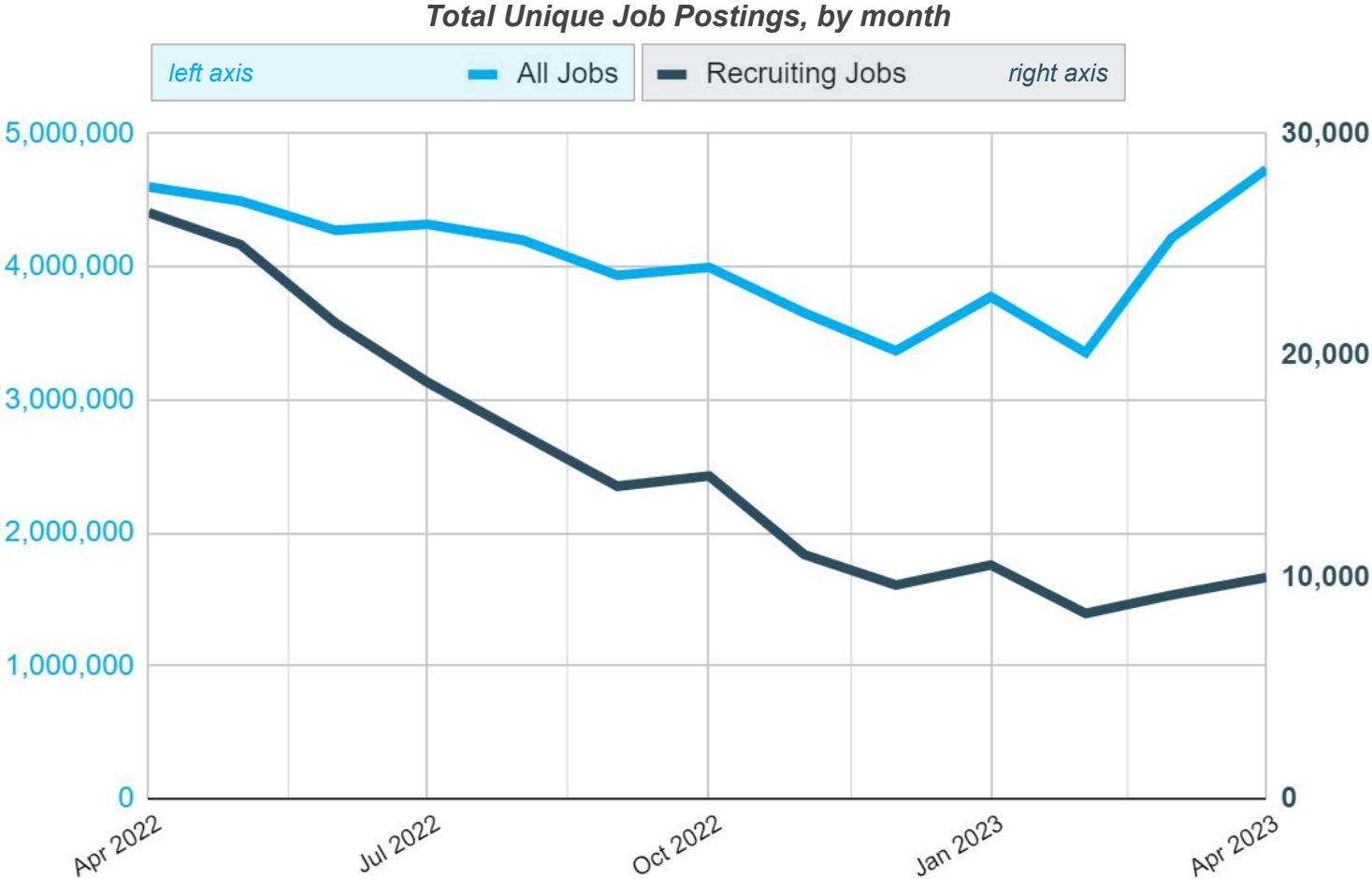
PUBLISHED WED, JAN 4 2023 · 6:57 AM EST  
UPDATED WED, JAN 4 2023 · 8:31 AM EST

### KEY POINTS

- Salesforce said on Wednesday it would lay off about 10% of its employees and close some offices.
- The company expects the move to lead to about \$1.4 billion to \$2.1 billion in charges, of which about \$800 million to \$1 billion will be recorded in the fourth quarter of fiscal 2023.

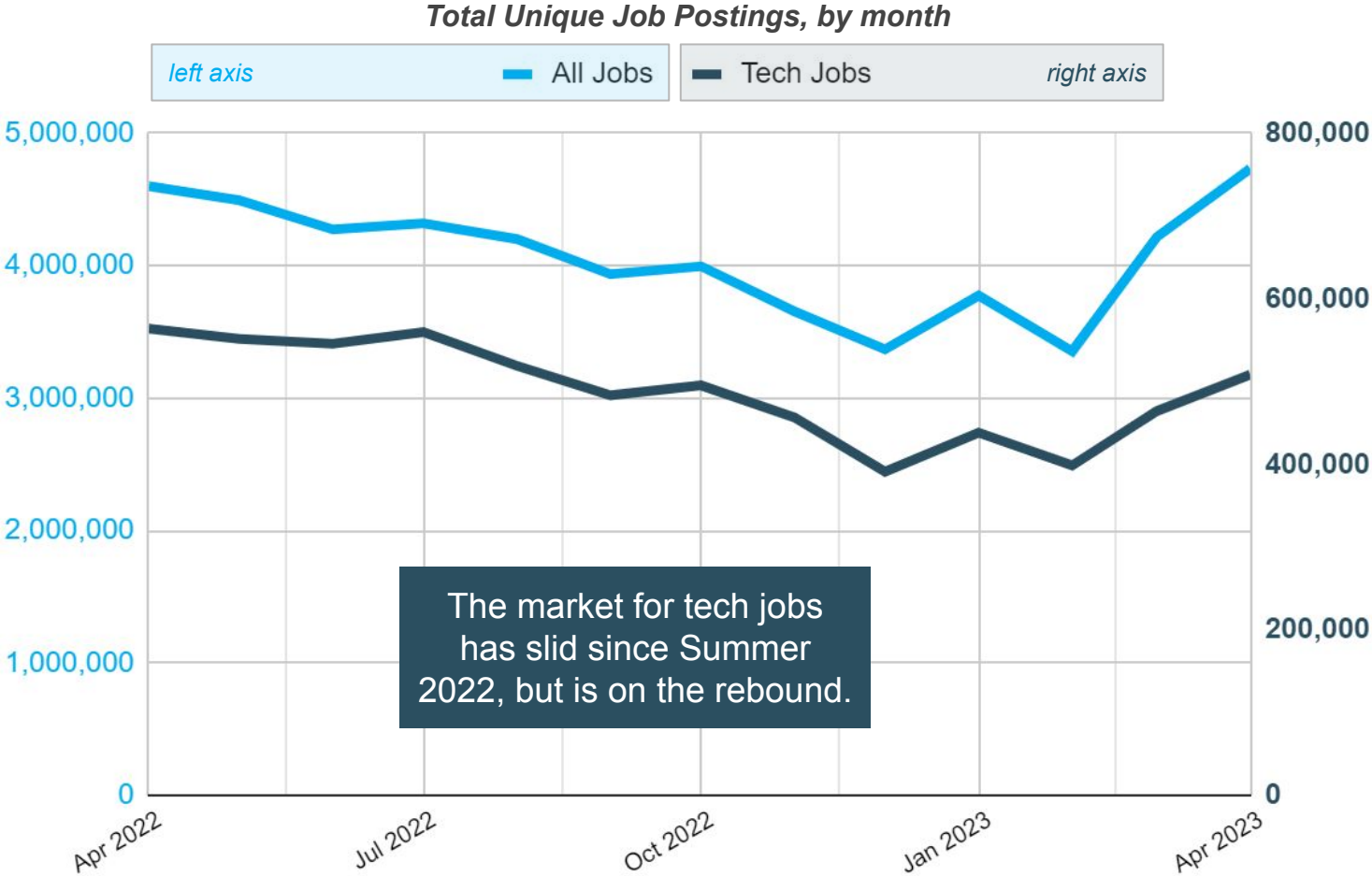


# Growing Pressure on the Hiring Pullback



Source: Lightcast Job Posting Analytics.

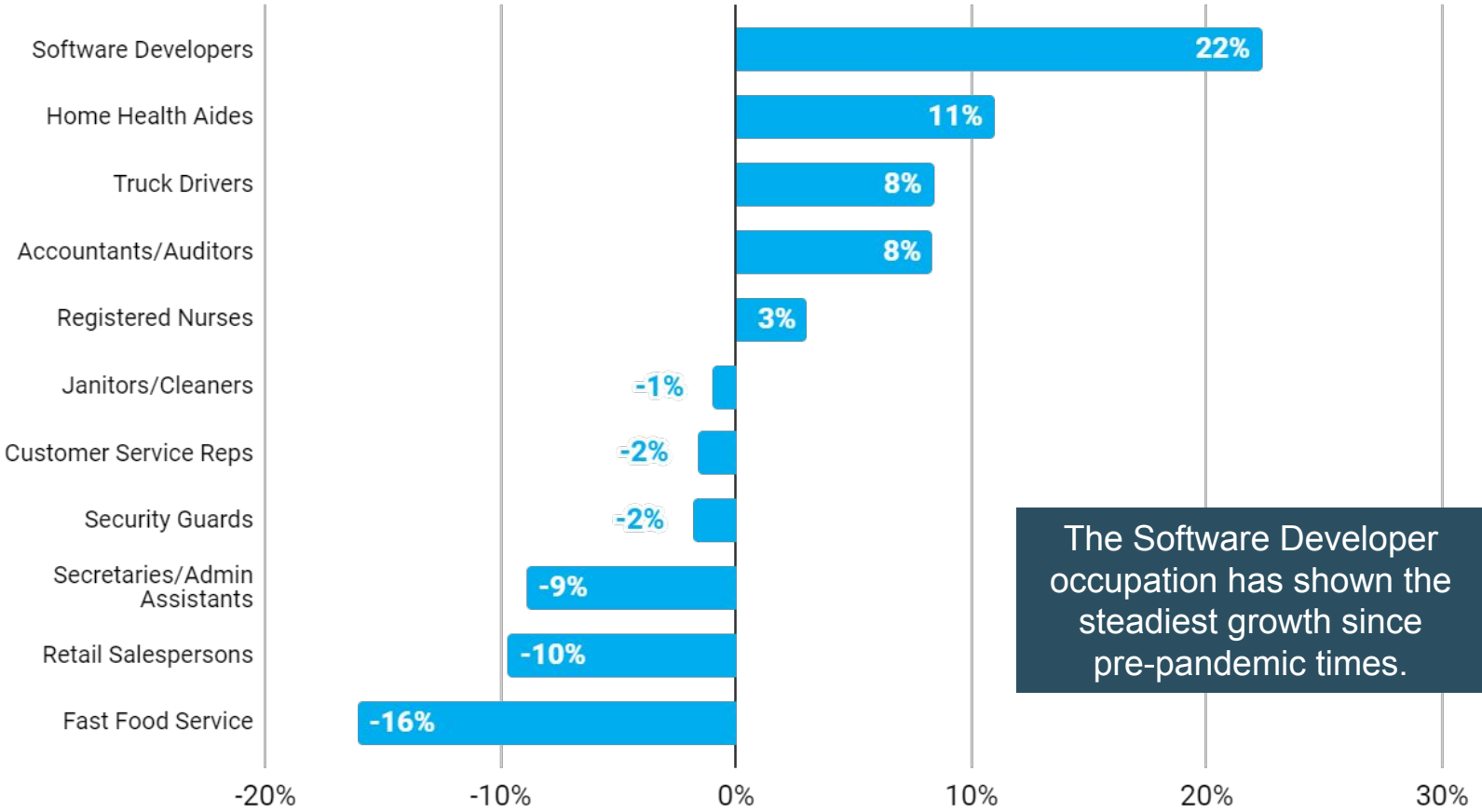
# Growing Pressure on the Hiring Pullback



Source: Lightcast Job Posting Analytics, STEM Jobs.

# Growing Pressure on the Hiring Pullback

Growth among highest volume U.S. jobs, 2019 to 2023



Source: Lightcast Occupation Comparison, Q1-2019 to Q1-2023



*Long term, the demand for  
tech talent will continue to grow.*





# Talent shifting away from Big Tech



# Talent Shifting Away from Big Tech

## Defining the Tech Industry:

### Information (NAICS 51)

- Software Platforms: Google, Microsoft, Meta, Salesforce, Twitter
- Telcos: Verizon, AT&T, T-Mobile
- Producers: Disney, Comcast, NBC

### Professional, Scientific, and Technical Services (NAICS 54)

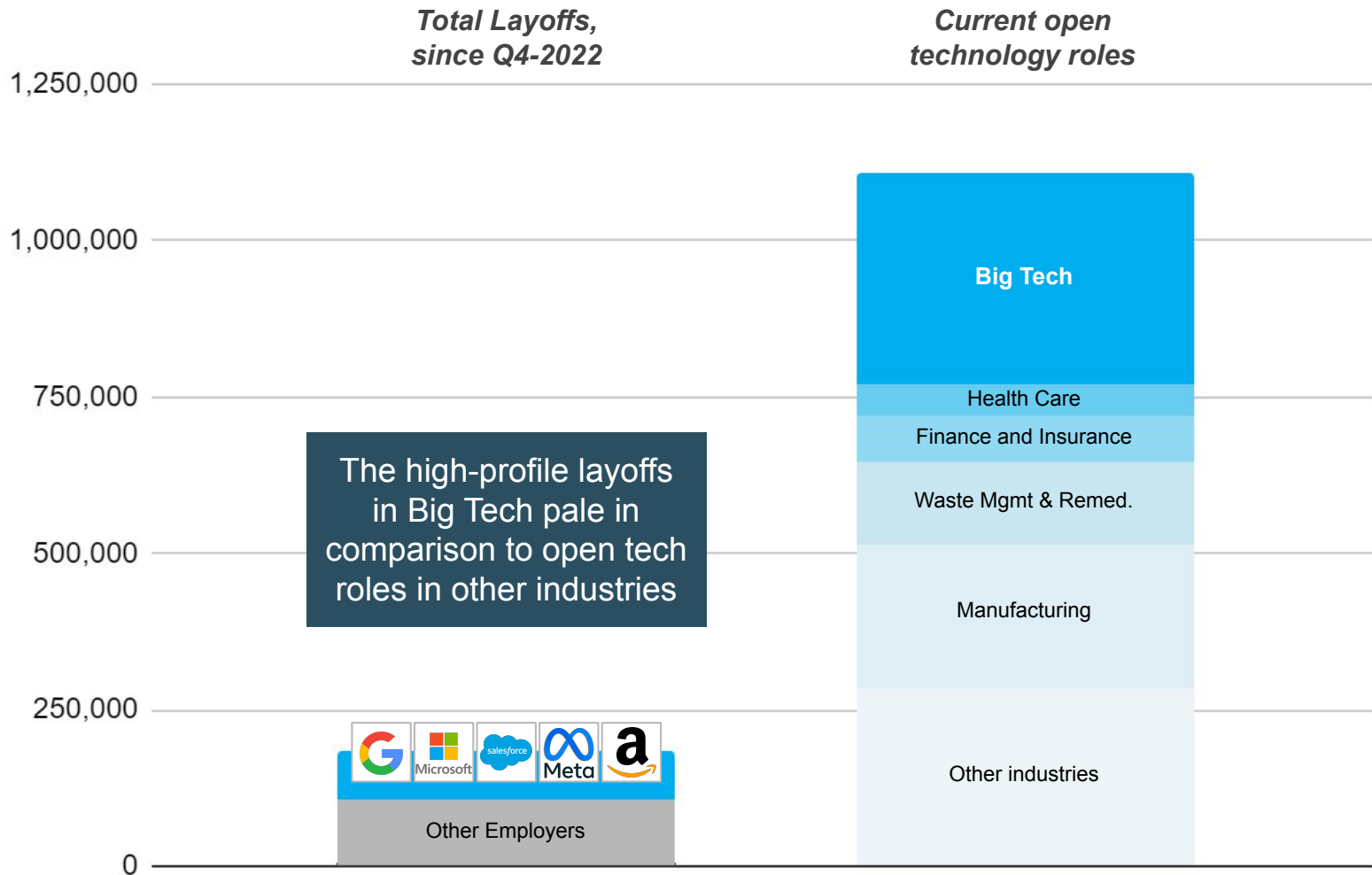
- Deloitte, PWC, Accenture, EY, KPMG

## Defining Tech Jobs:

Jobs in any industry that utilize technical skills related to STEM.

*Examples: Java, .NET, SQL, Python, AWS, Javascript, API, Linux, DevOps, C#, JIRA.*

# Talent Shifting Away from Big Tech

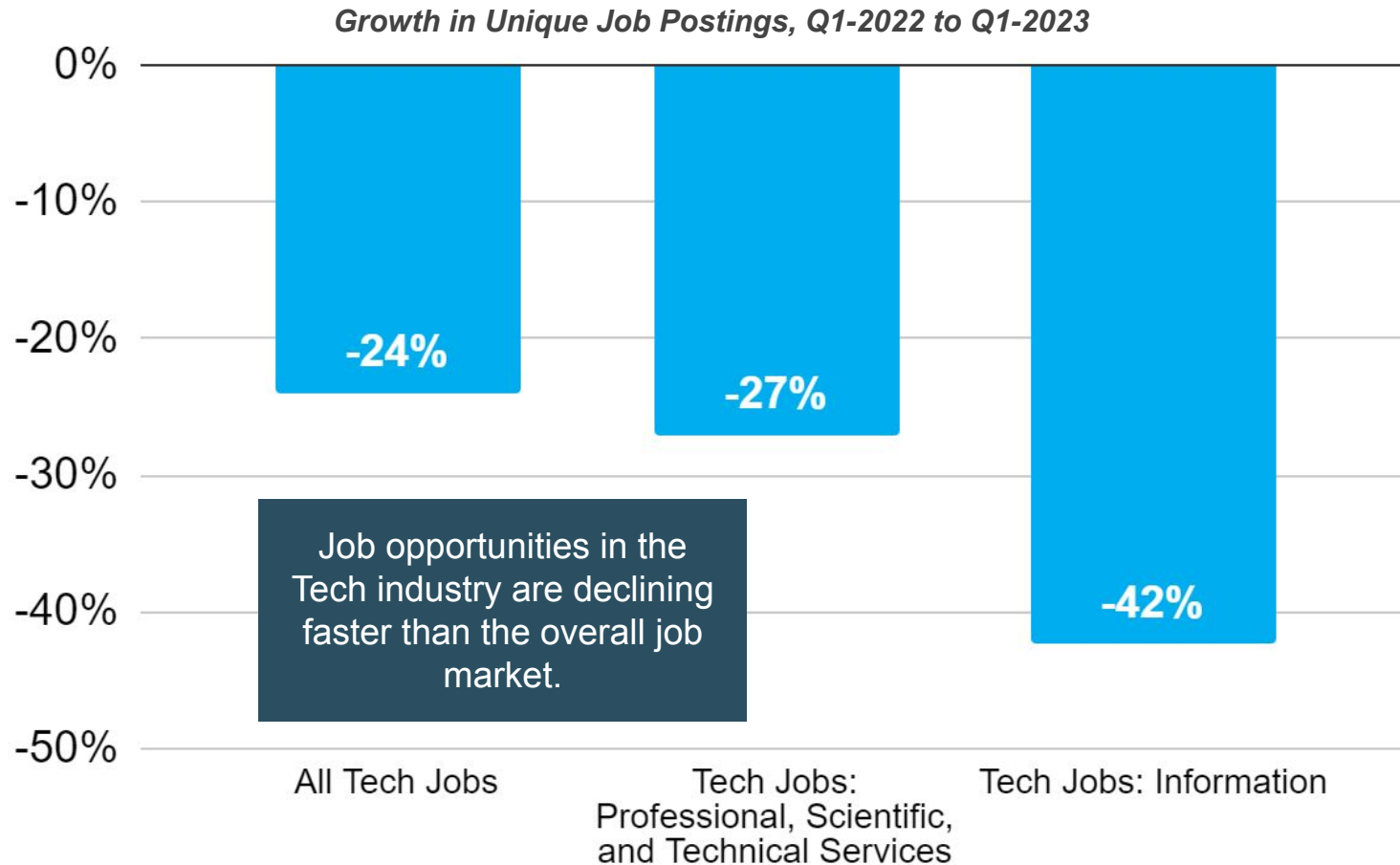


The high-profile layoffs in Big Tech pale in comparison to open tech roles in other industries

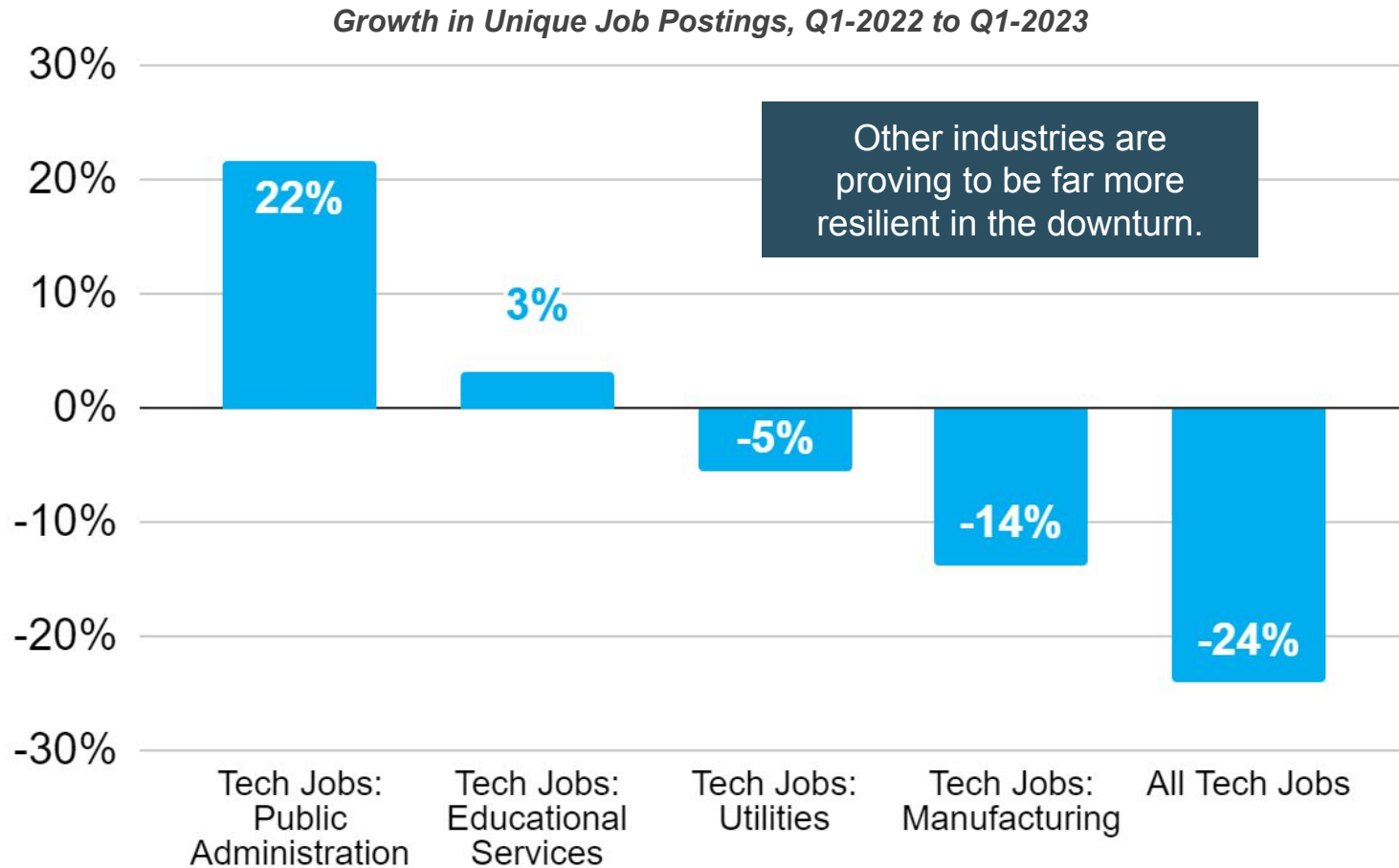




# Talent Shifting Away from Big Tech



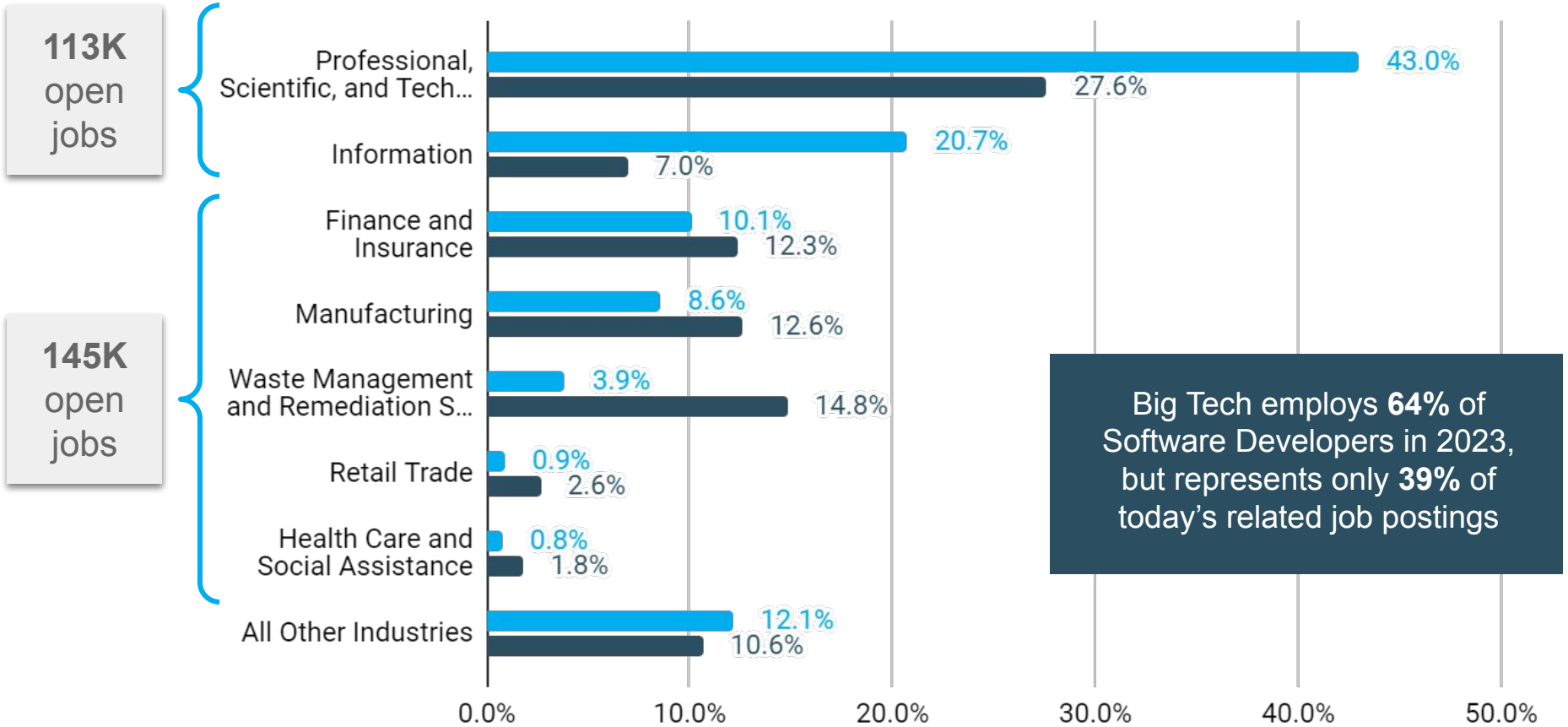
# Talent Shifting Away from Big Tech



# Talent Shifting Away from Big Tech

Comparison of Software Developer staffing profiles

■ Share of current 2023 jobs ■ Share of current open positions





*Tech-adjacent industries will  
drive the demand for tech talent.*



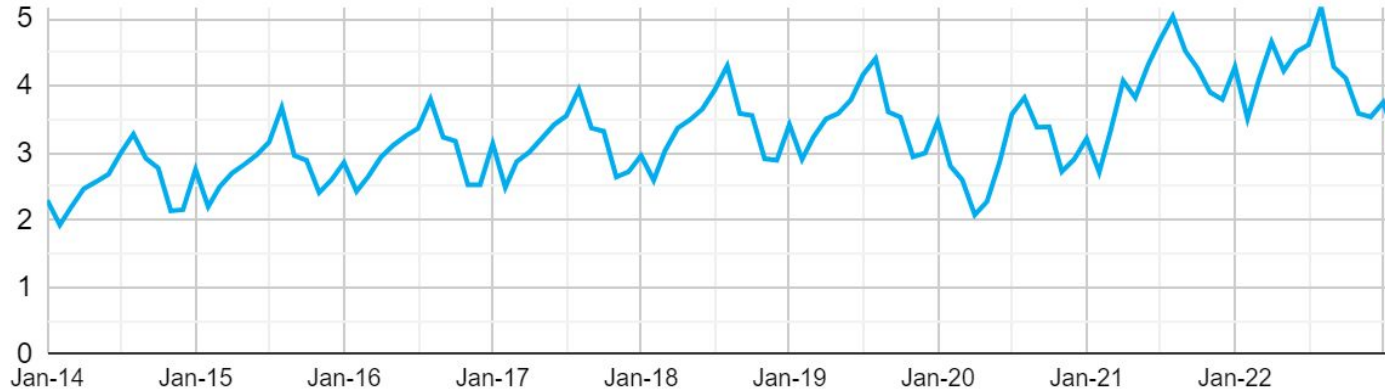


# Internal mobility driving employee retention

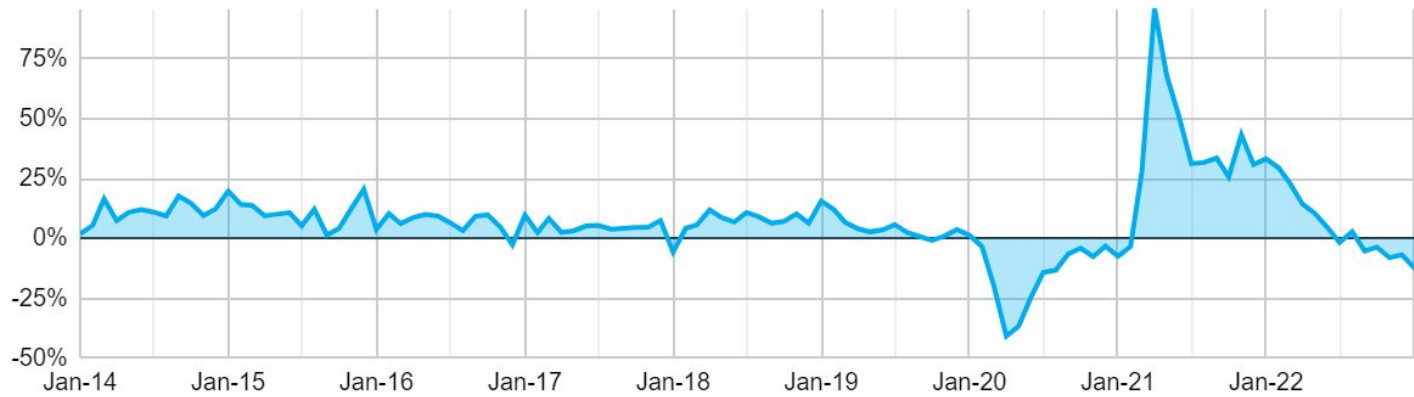


# Internal Mobility Driving Employee Retention

*Total volume of quits (millions)*



*Year-over-year (YOY) change in quits*



# Internal Mobility Driving Employee Retention

## What are “growth-capped” jobs?

1. Hourly wage or low salary/benefits
2. High levels of stress & burnout
3. Limited opportunities for advancement
4. Vulnerable to automation

### *Examples of growth-capped jobs:*

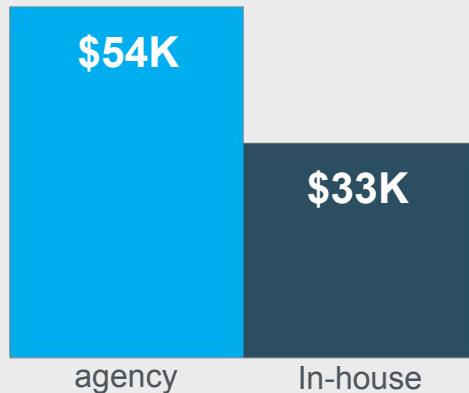
- *Retail sales associates*
- *Warehouse workers*
- *Customer service reps*
- *Food prep & food service*
- *Janitorial staff*
- *Security guards*
- *Bank tellers*
- *Shipping/receiving clerks*
- *Assemblers/machine operators*
- *Truck drivers*
- *Nurses, teachers, social workers*

# Internal Mobility Driving Employee Retention

## Attrition is...

### Expensive

*The cost of replacing a software developer:*



### Avoidable

**70%**

*of workers have left a job because of a lack of opportunities for development*

**95%**

*would have stayed if growth opportunities were presented*

Source: The true cost of recruiting a developer, DevSkiller (2022).



# Internal Mobility Driving Employee Retention



McKinsey  
& Company

**375 million workers** will have to switch occupations or acquire new skills by 2030, because of automation and artificial intelligence.

SHRM<sup>®</sup>  
SOCIETY FOR HUMAN  
RESOURCE MANAGEMENT

**37% of companies** are currently offering reskilling training.

**56% of companies** plan to offer it in the next 12 months.

pwc  
WORLD  
ECONOMIC  
FORUM

Investment in reskilling/upskilling of the current global workforce can **boost GDP by \$6.5T by 2030.**

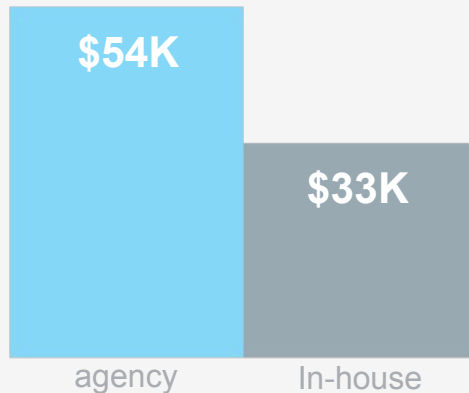
Sources: McKinsey Global Institute, 2017.  
SHRM, 2022 Workplace Learning & Development Trends.  
World Economic Forum, Future of Jobs Report 2021.

# Internal Mobility Driving Employee Retention

## Attrition is...

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*The cost of replacing a software developer:*



### Avoidable

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*of workers have left a job because of a lack of opportunities for development*

**95%**

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### Reversible

*Preferred method for skill acquisition:*

**#1** *Experiential or OJT (on-the-job) training*

**#3** *Company-provided training (L&D)*

*(according to both learners and learning providers)*

*Sources: Lighthouse Research & Advisory.*



*Attrition is reversible when you  
focus on employee experience.*





# Key Takeaways

# Learning Takeaways

## 1. Two new cost-effective strategies and methodologies for augmenting & diversifying tech talent pools.

- Lower degree requirements for supply-constrained job categories
  - *Replace pedigree with skill profile: attract candidates who possess the ability to do the job*
- Invest in career mobility for growth-capped jobs, with a learning-centric approach
  - *Fend off attrition with proactive reskilling programs aimed at skill development*

# Learning Takeaways

## 2. How to enrich technology teams internally with a focus on retention, learning and development and DEI.

- Widen the aperture for diversity programs to consider non-traditional education
- Partner with talent providers that have a strong community footprint to source non-traditional candidates
- Offer reskilling programs to high performers in growth-capped roles, to place them into new career pathways

# Learning Takeaways

## 3. Methods to audit your current technology talent and identify gaps.

- Analysis: Which jobs are growth-capped at your company?
  - Low pay, high stress, limited advancement & vulnerable to automation
- Compare performance of degreed and non-degreed workers in similar roles
- Employee engagement surveys: do people in growth-capped jobs see a path forward?
- Compare costs of overall attrition & new talent acquisition vs. reskilling programs

# Learning Takeaways

Find out more at:  
[techelevator.com/critical-trends](https://techelevator.com/critical-trends)

**atd 23** SAN DIEGO  
MAY 21-24

Meet us at Booth 832

## Six Factors Influencing The Future of Tech Talent

Critical Trends & HR Strategies to Boost Talent  
Acquisition, Retention & DEI



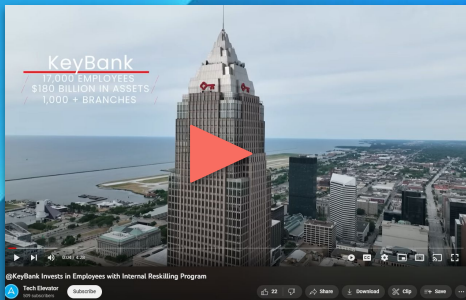
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# ELEVATE YOUR TALENT

## Proud Partners:

- Comcast
- UnitedHealth Group
- JPMorgan Chase
- Progressive
- Accenture
- Kroger
- Procter & Gamble
- Salesforce
- FedEx
- GE Aviation
- U.S. Food & Drug Administration



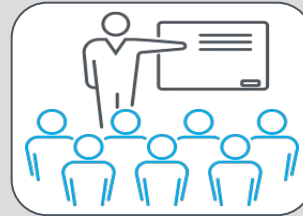
See how KeyBank launched their very own “Tech Ready” Reskilling Program and **achieved 40% female representation and 100% retention** of program graduates.

**Tech Elevator** is an intensive reskilling provider helping individuals and companies acquire in-demand technology skills for the modern workforce.

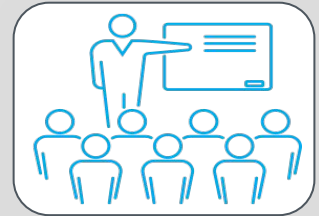
We support organizations identify opportunities to expand their L&D initiatives through scalable and tailored reskilling programs.



Reskill **several employees at a time** alongside our traditional students.



Reskill in **large volumes** and commission your own cohorts.



License our **curriculum** and commission your own selection, instruction and redeployment.

[Learn More](#)



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ELEVATOR  
A Stride Company



# Thank You!





# Appendix



# Sponsored Seats

Reskill several students at a time alongside our traditional students.

**Sponsored Seats** offer organizations looking to reskill a small number of students without committing to implementing full-scale reskilling initiatives.

We offer frequently scheduled start dates for your employees to learn alongside our consumer students in a classroom environment.

- Reskill up to 10 employees at a time.
- Expose your employees to career advancement opportunities.
- Diversify your talent pipeline by reskilling underrepresented populations in tech.
- Full-time and part-time programs available.
- 30-36 Cohort options per year



click for  
[\*\*Sponsored Seats Details\*\*](#)

# Dedicated Delivery

Reskill in large volumes and commission your own cohorts.

**Dedicated Delivery** allows your organization to reskill employees in larger volumes and commission your own cohorts.

Students actively participate in advancing to code-ready developers and full-stack software engineers.

- Organizations looking to reskill employees in larger volumes and commission their own cohorts.
- Employees are reskilled to code-ready developers and full-stack software engineers.
- Employer Partners actively participate in their reskilling experience and support their successful transition into your tech workforce.



click for  
[\*\*Dedicated Delivery Details\*\*](#)