



Data Fluency for Dummies



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What is Data Science?



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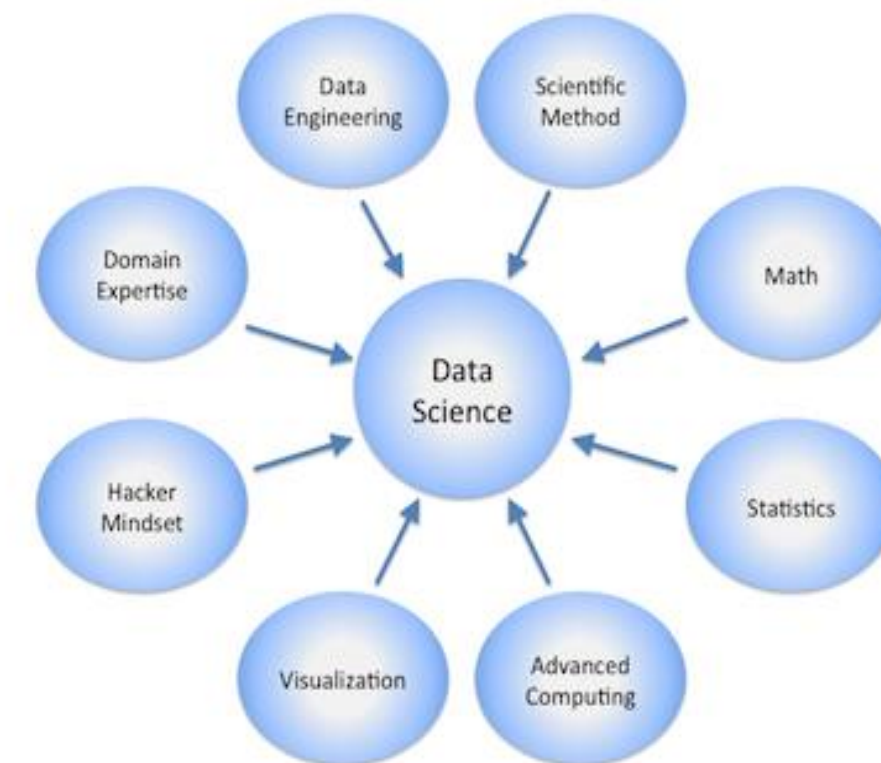
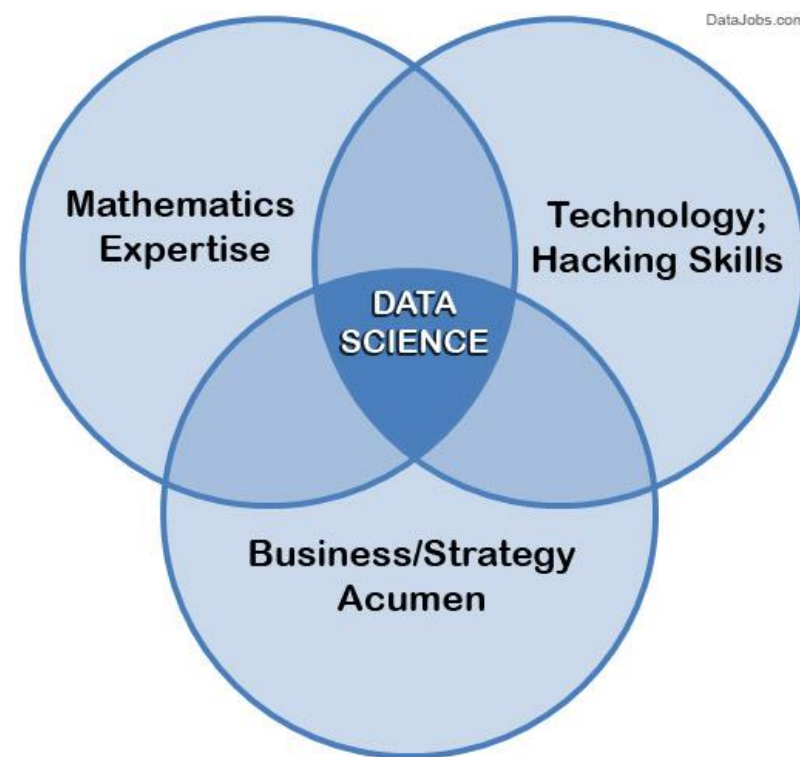
Why is it so confusing in the first place?

- Hype cycle
- VCs and startups!
- A catchall for a fast-growing set of competencies



Common definitions of data science

One way to consider data science is as an evolutionary step in interdisciplinary fields—such as business analysis that incorporate computer science, modeling, statistics, analytics, and mathematics. - NYU



A Broad Field

Data Scientists are people with some mix of coding and statistical skills who work on making data useful in various ways.

Type A Data Scientist: Analysis

These scientists are concerned primarily with making sense of data or working with it in a fairly static way.

Type B Data Scientist: Building

These scientists have some statistical background, are very strong coders, and may be trained software engineers.



How does data fit into learning?

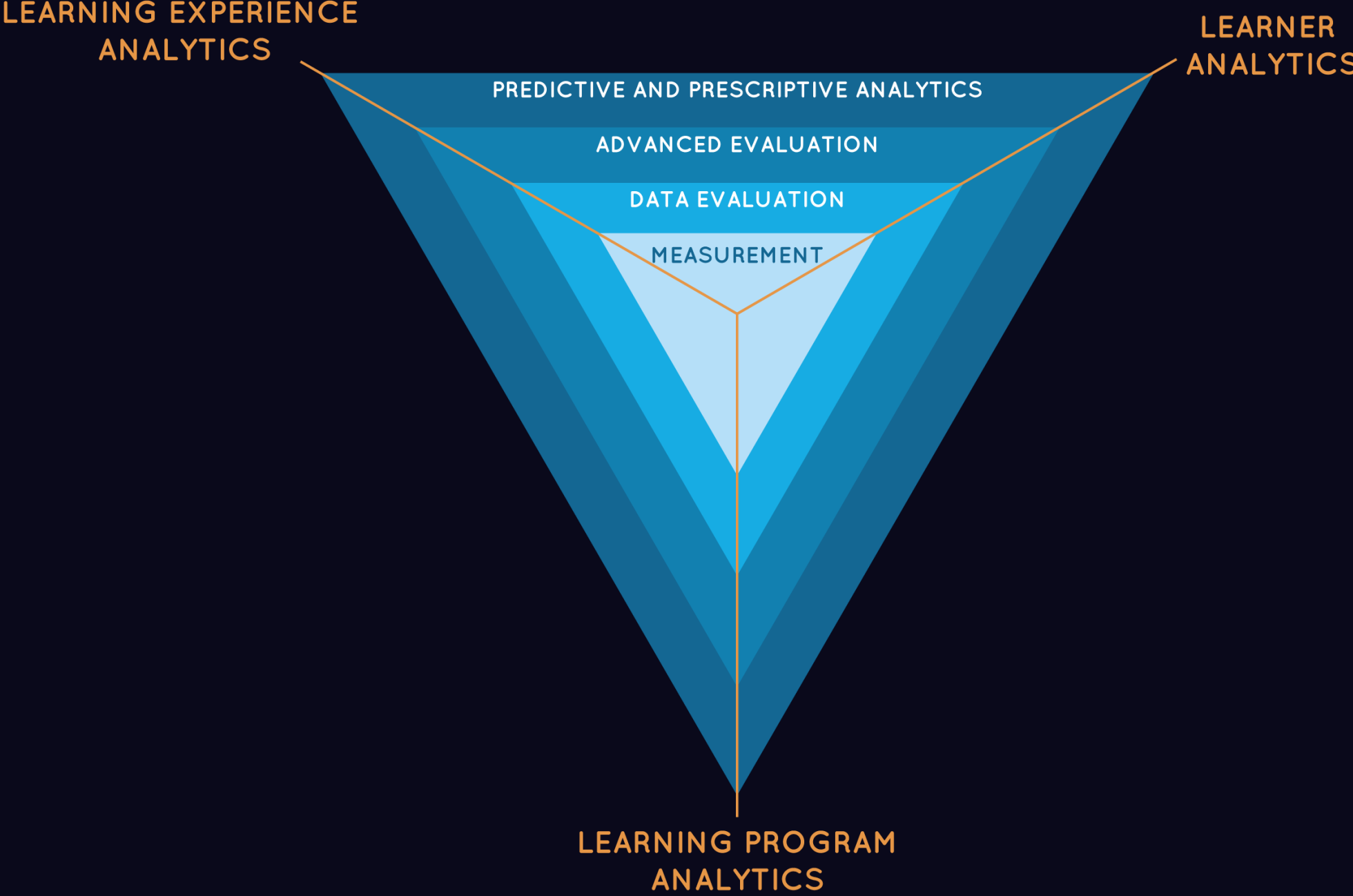


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Learning Analytics

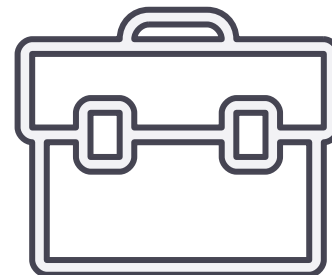


Understanding Learning Analytics: Categories



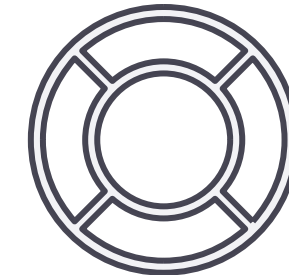
Learning
Experience

Understand more about a specific learning activity. Maximize effectiveness and spot problems.



Learner

Understand a learner or group of learners. Ensure organizational readiness and compliance.



Learning
Program

Understand an overall learning program. Is this initiative helping to meet business objectives?



Understanding Learning Analytics: Complexity

MEASUREMENT

What are people doing?

How are people interacting with your learning content?

How are they performing?

EVALUATION

Is that good or bad?

How are people, resources, and programs performing against benchmarks?

Are they better or worse than they were before?

ADVANCED EVALUATION

Why?

What are the reasons for good and bad performance?

What's different about your most successful people, resources, and programs?

PREDICTIVE & PRESCRIPTIVE

What would happen if I do X?

Based on your data, can you predict what a successful person, resource, or program will look like?

What do you need to do differently?



EXAMPLE: Complexity in Learning Experience

MEASUREMENT

What are people doing?

Each month, our people watch an average of 2,764 videos of less than 3 minutes in length.

EVALUATION

Is that good or bad?

Videos under 3 minutes receive 50% more views than videos longer than 3 minutes.

ADVANCED EVALUATION

Why?

Videos longer than 3 minutes are too long; people are dropping out before completing, and people are less likely to even start.

PREDICTIVE & PRESCRIPTIVE

What would happen if...

If we reduce the length of longer videos to under 3 minutes, we can increase completion rates by at least 50%.



Link learning design to measurement

Learning Design

Business goal



Was the goal achieved?

What do people need to do?



Are people doing that?

What do people need to learn?



Have they learned it?

What training is required?



Did they complete it?

Measurement



What's it look like in the real world?



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Key Metrics



Time to
chest



Time to
defibrillation



Time to
first drug



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What is the time to
chest?

What is the time to
defibrillation?

What is the time to
first drug?

Was time to
chest under 90
seconds?

Was time to
defib under 180
seconds?

Was time to
first drug under 120
seconds?

Why or why not?

Why or why not?

Why or why not?

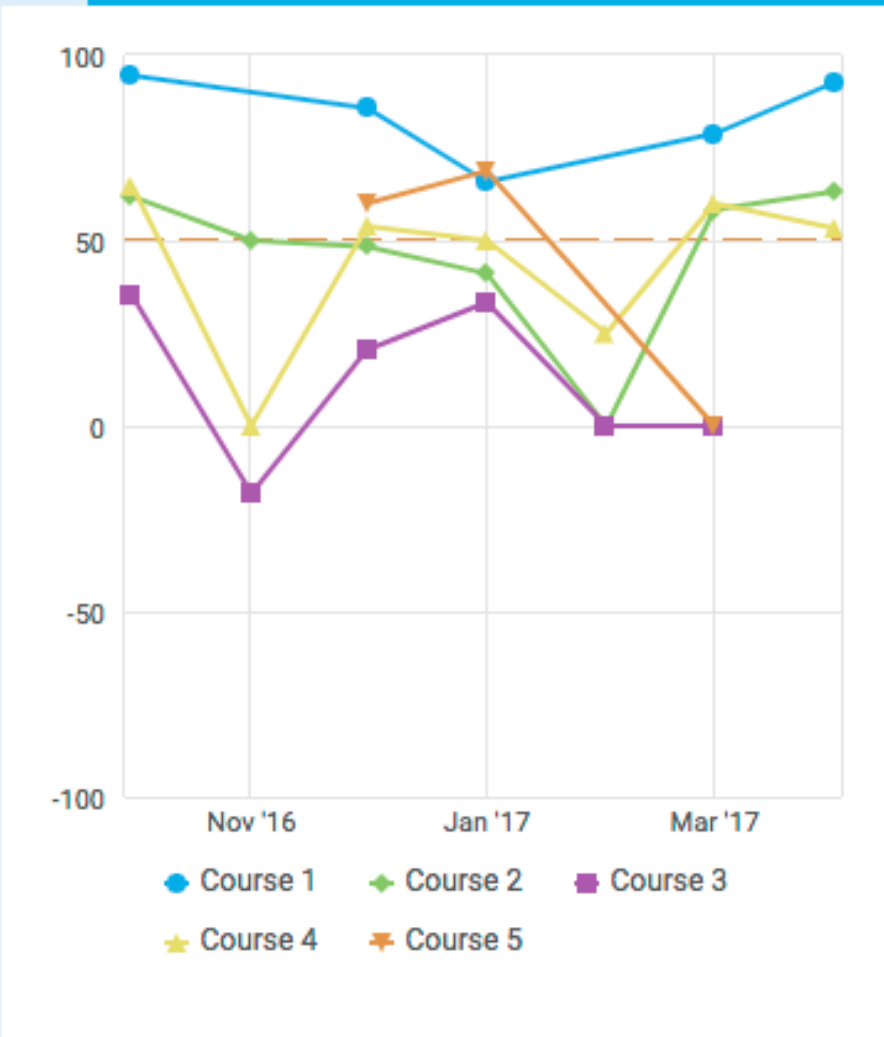
What happens when
we change X?

What happens when
we change X?

What happens when
we change X?

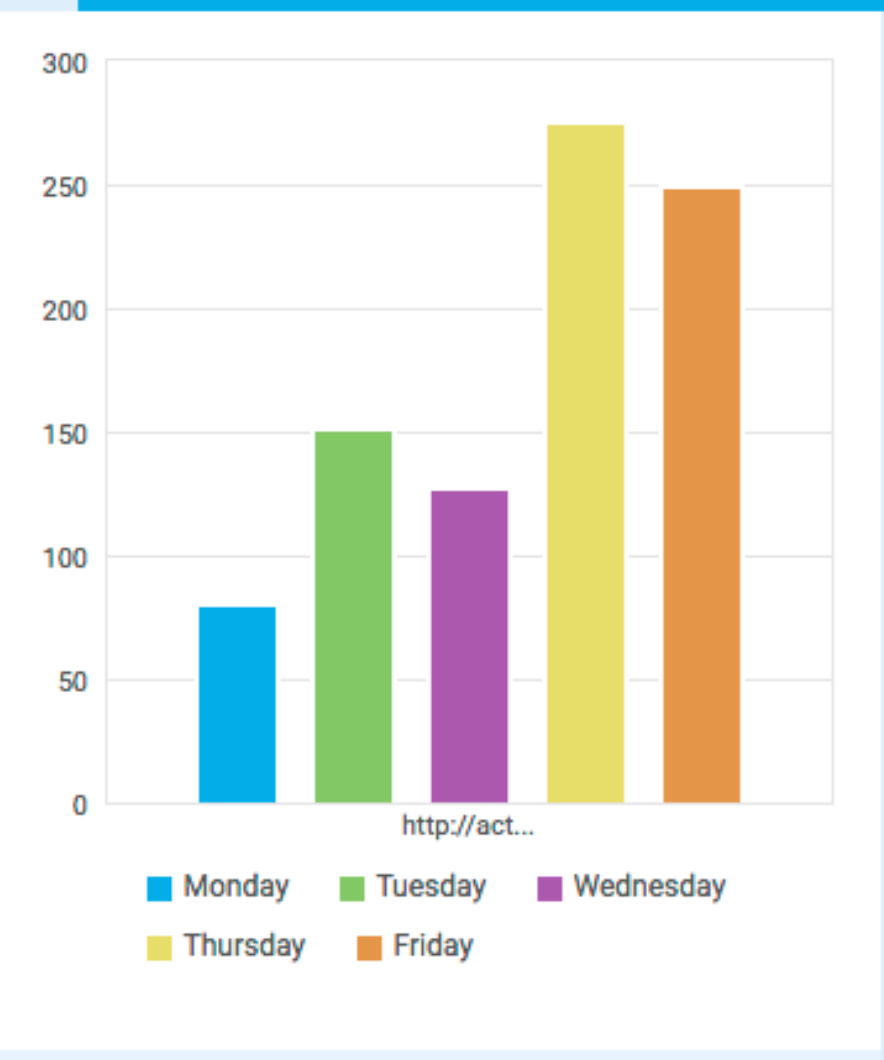
Applying Benchmarks and Investigating Issues

Are our courses meeting NPS targets?



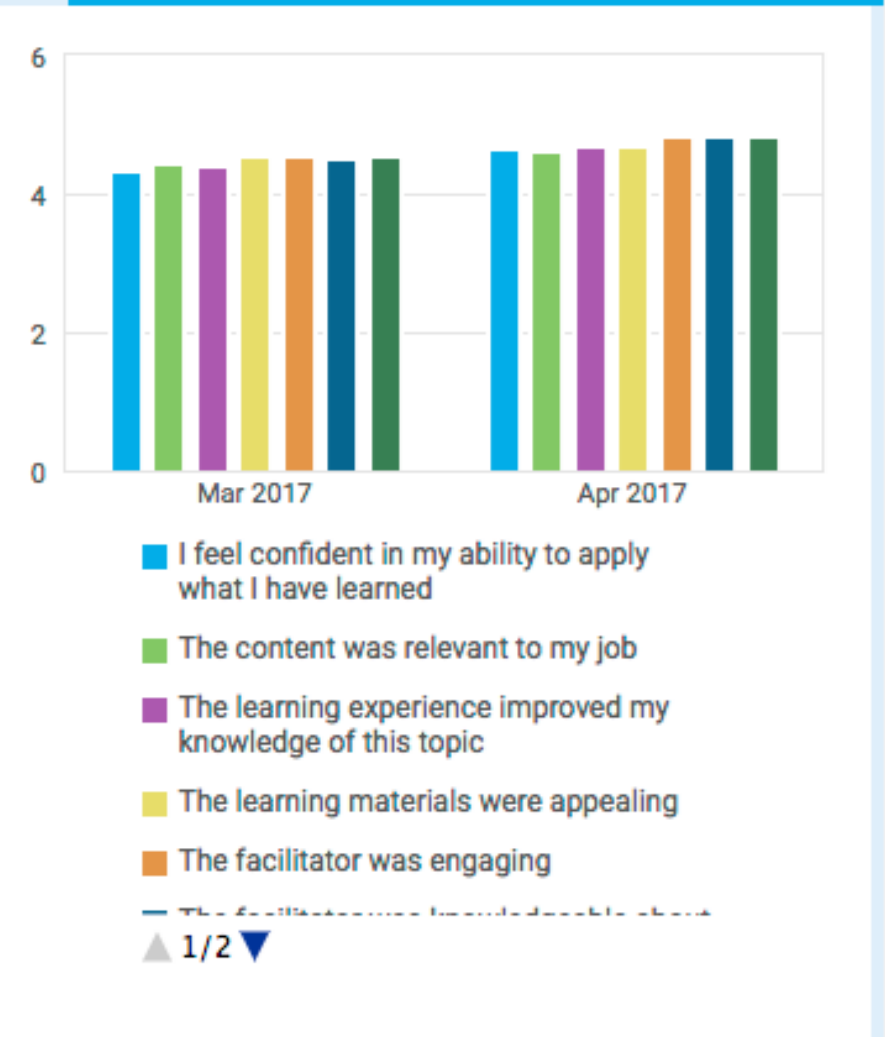
Line chart of measures organized by months. [MORE](#)

When do no-shows happen?



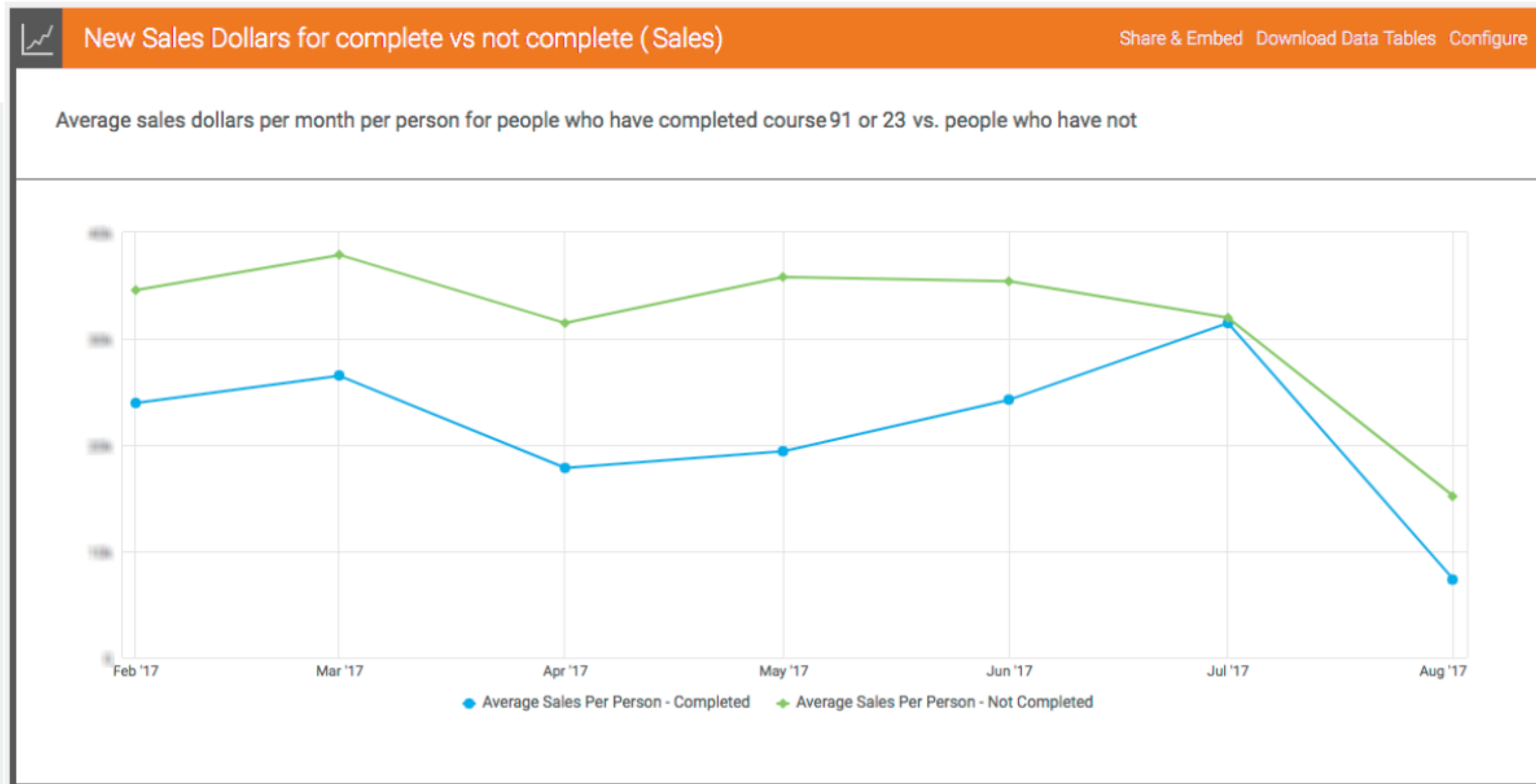
Bar chart of measures organized by activity types. [MORE](#)

What do learners think of the training?

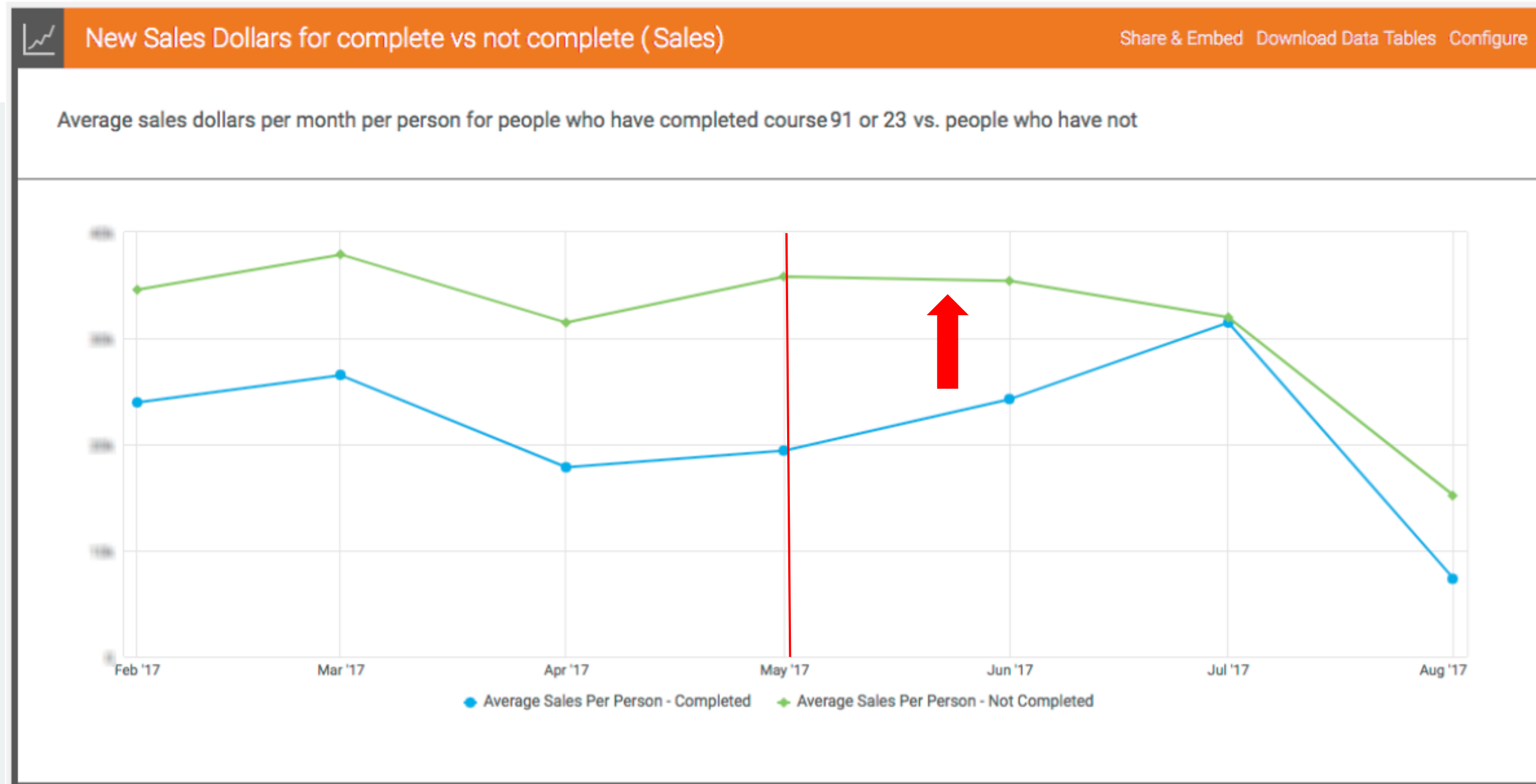


Bar chart of measures organized by months. [MORE](#)

How does training affect sales dollars?



How does training affect sales dollars?



Training completed in May 2017



Your turn.
Tips and tricks to use data.



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Keys to using data and data science in learning

- 1. Understand what learners want to learn.**
- 2. Use data to help them learn.**
- 3. Measure their progress.**



1. Understand what they want to learn.

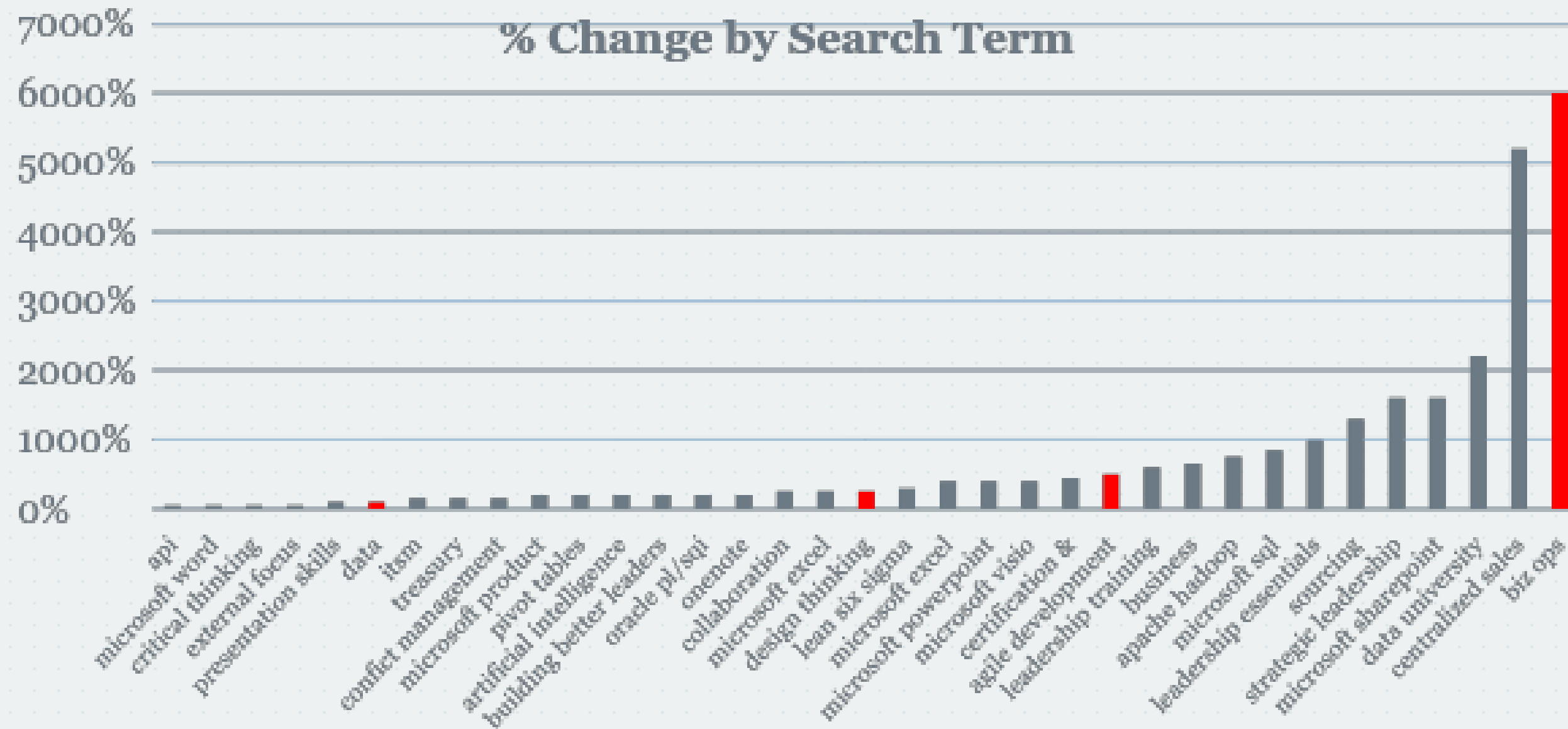
You can ask them, or infer based on activity and preferences.

1. What do they say they want to learn?
2. What are they actively learning already?
(These two things often do not match!)



Spot opportunities in the data.

EVERYONE TALKS ABOUT DATA, DESIGN THINKING, AND AGILE—BUT ARE WE DOING ENOUGH TO DEVELOP OUR BIZ OPS SKILLS?



2. Help them learn.

Match needs with resources.

- Intelligent recommendations
- Focus on skills rather than volume of content
- Leverage their network

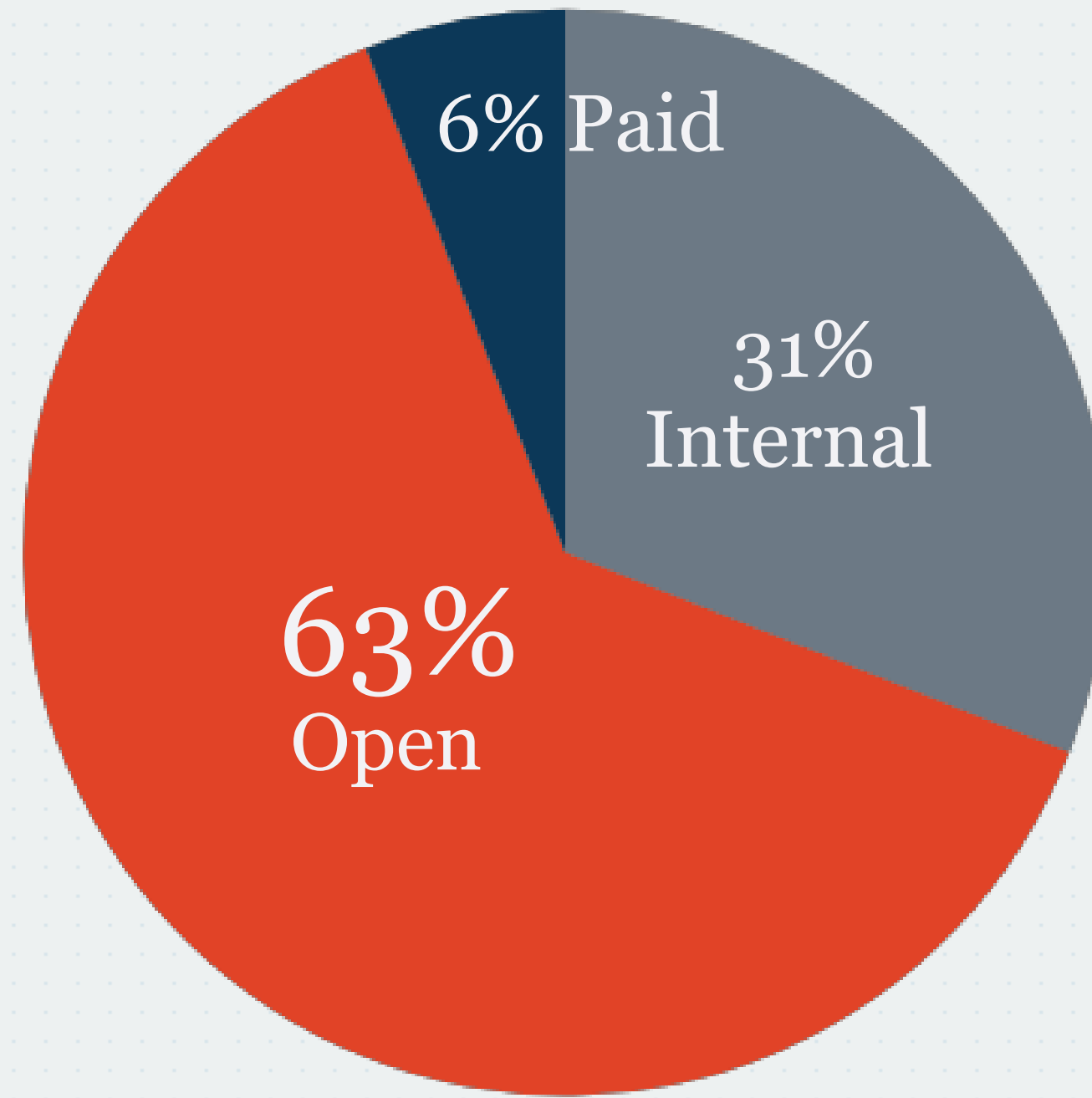
Identify skills to build.

- Understand their roles (or desired roles) in the organization
- Focus them on skills associated with those roles, then on the content needed



Get them content – from anywhere.

**64,107
SOURCES**

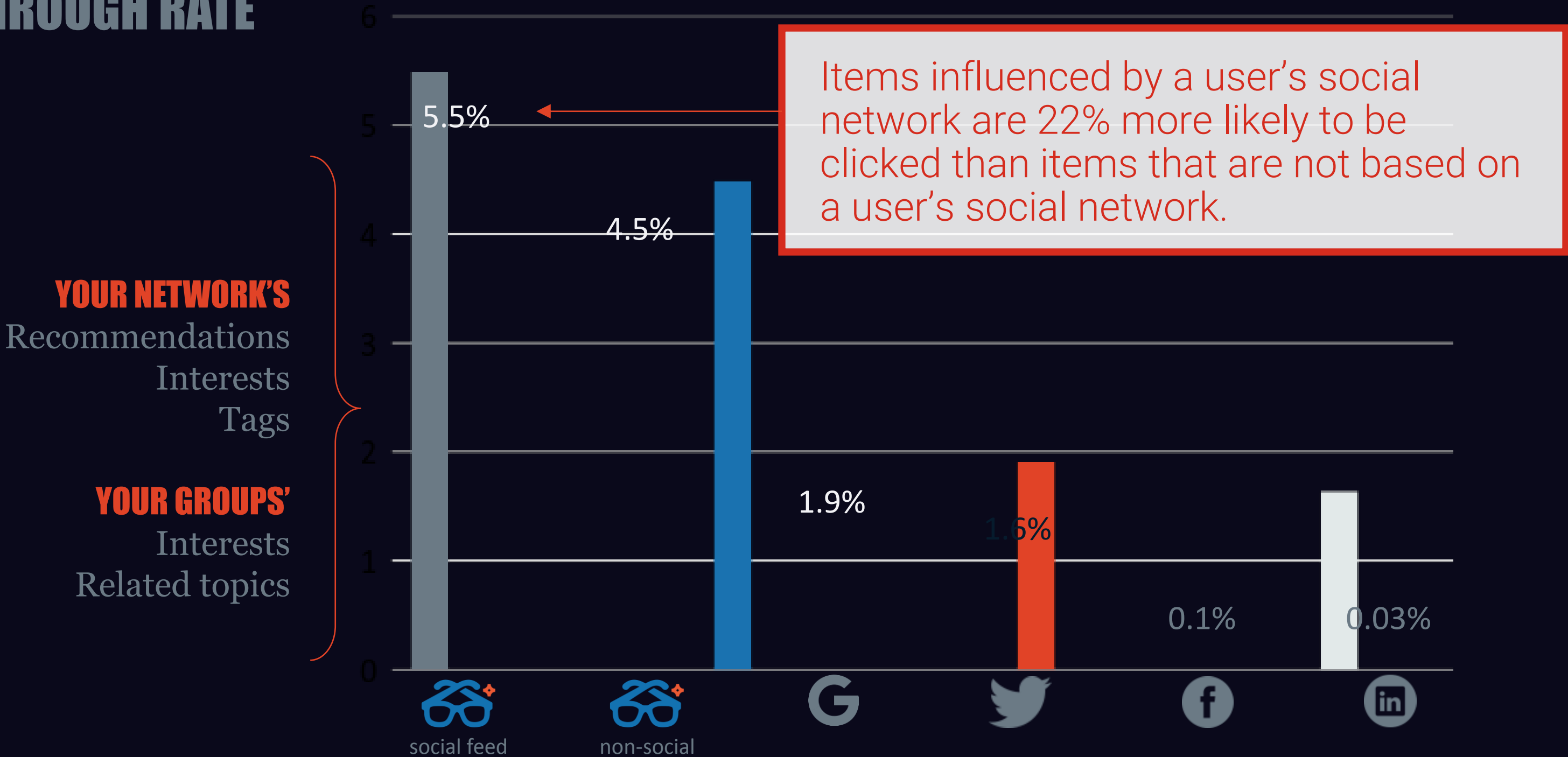


Content completions by provider type



Improve Recommendations

CLICK-THROUGH RATE



3. Measure their progress.

Don't get stuck on the volume of content consumptions.

Investigate if learners are...

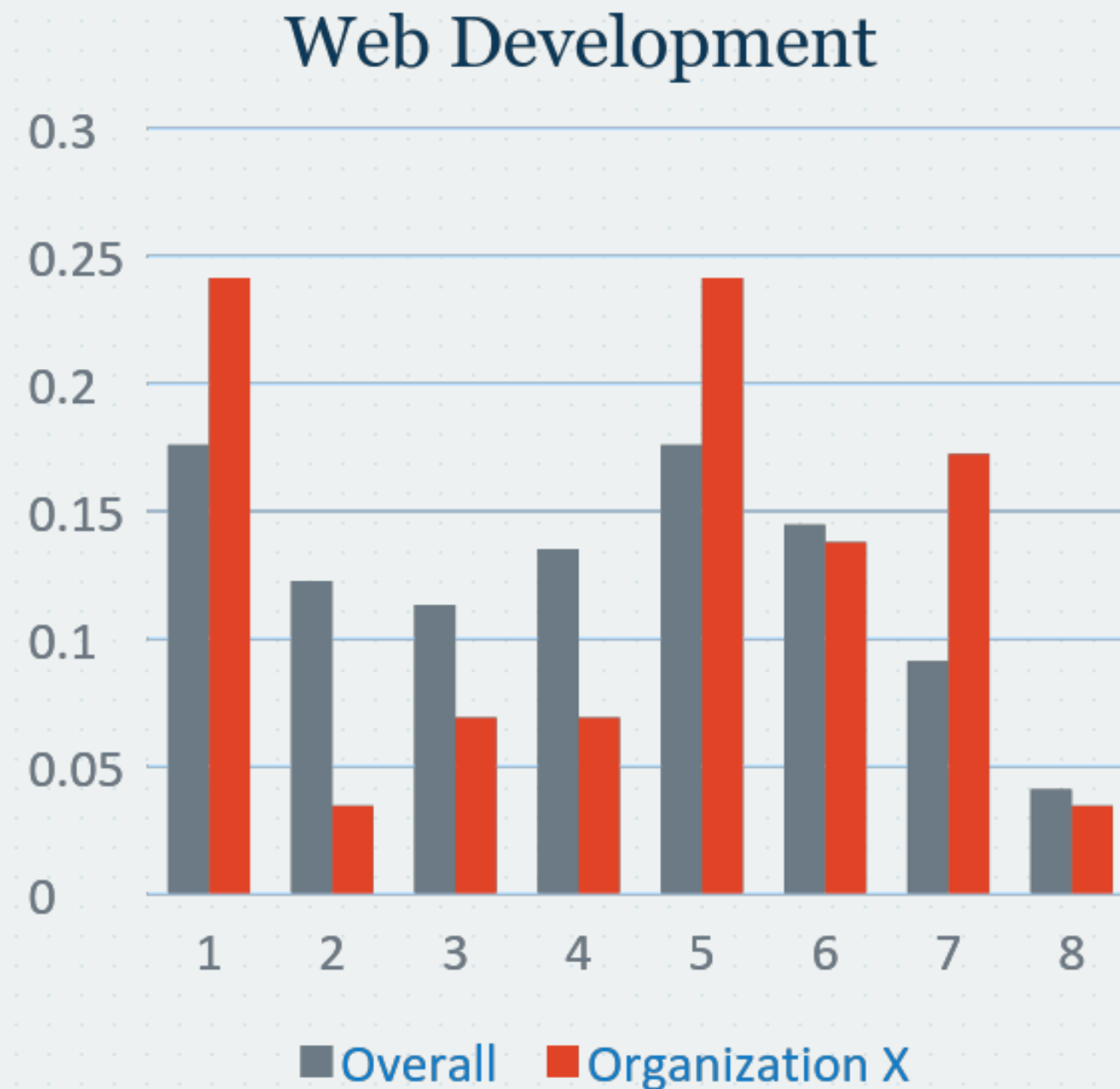
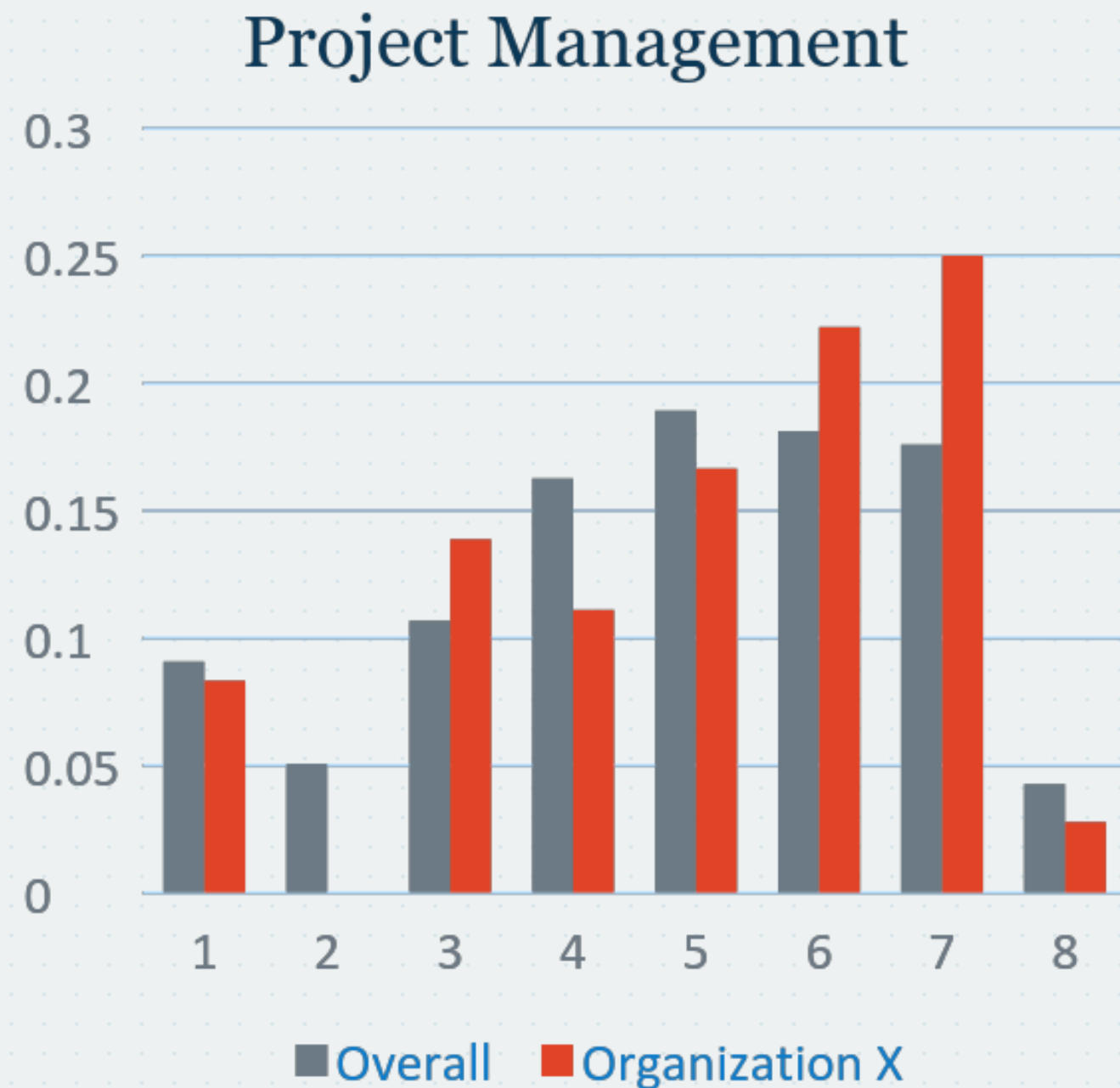
...Focused on the correct skills

...Improving or making progress over time

...Exhibiting skill gaps or opportunities compared to their peers



Identify Skill Gaps



Learning Data Fluency Cheat Sheet

Know your data

Identify the analytics categories:

- Learning experience
- Learner
- Learning program

Start with measurement

Measurement (start here)
Evaluation
Advanced evaluation
Predictive and Prescriptive

Use your data

- Understand what learners want to learn.
- Look for opportunities in the data.
- Match needs with resources.
- Identify what skills to build.
- Provide options for content access.
- Improve recommendations.
- Measure progress.
- Identify skills gaps.





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